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- Out-front deck allowing for better **trimming capability**



"Everything is pretty much at your fingertips. I just have one hand resting on my knee most of the time and I can control forward/backward/steer to side."

Ryan Boyd, Metcalfe Grasshopper, Metcalfe, Ontario Canada



WATCH THE VIDEO ▶



YEAR-ROUND PRODUCTIVITY

- Mulching and collection **deck options** make quick work of **leaf cleanup**
- Decks can be swapped out for a **snowblower** for powerful snow removal
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- The **Dethatcher** attachment is an easy solution for removing thatch from lawns

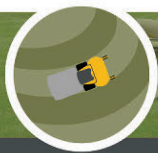


"We live in a climate that, when it gets a little cooler, we're doing fall cleanups. We can suck leaves up, cut long, [cut] short for winter, and we can switch to snowblowers and blades."

Chase Coates, Outback Landscapes, Idaho Falls, Idaho



◀ WATCH THE VIDEO



BEAUTIFUL CUT

- The **front-mount deck** of the Walker reduces impact on the turf prior to cutting
- **Lower overall mower weight** improves agility and reduces rutting
- **Internal Grass Handling System**® vacuums grass clippings, leaves, or debris
- Grass is lifted, cut, and processed evenly to produce natural **striping**

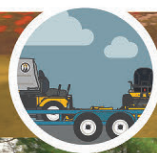


"I want to give people Disney World. You know when you go there and the landscape is just beautiful, I want to do that for my clients."

Steve Debar, Lawn Relief, Elizabethtown, Kentucky



WATCH THE VIDEO ▶



ALL THE LITTLE THINGS

- **Seat options** and **adjustable footrests** improve operator comfort
- The **Power Dump** allows you to dump the grass catcher without leaving your seat
- The **Hi-Dump**® raises up 67 inches to dump grass and debris into a truck or trailer
- **Tilt-up decks** allow cleaning, blade sharpening, or blade changing in seconds



"It fits all the gaps in all the services we provide. I mean, you want to talk the ergonomics, the ease of maintenance, the ease to dump the grass, the cut, everything about it just seems to fit our business."

Jeff Craddock, JC LawnCare, Strongsville, Ohio



◀ WATCH THE VIDEO



MAINTENANCE

- **Tilt-up decks** allow cleaning, blade sharpening, or blade changing in seconds
- **Tilt-open bodies** give you full access to the engine, belts, battery without tools
- Maintainable **grease fittings** greatly extend the life of your mower
- Each Walker Mower is **reliable**, engineered to perform and proven to last



"With other mowers, you have to either find a jack or find a way to tilt it at an angle. But with a Walker, you just flip up your deck, pop it out, put in the new blades, and keep on cutting grass."

Elias Baltazar, Baltazar Lawn Care, Russellville, Alabama



WATCH THE VIDEO ▶

See the videos at

walker.com/advantage/easy

Or experience the Walker for yourself on a **FREE** on-site demonstration.



Northwest Landscape Professional

The NWLP – Northwest Landscape Professional – is the official publication of the Washington Association of Landscape Professionals and is published and distributed quarterly to WALP members and extended gratis to select courtesy subscribers.

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*Tim's Complete Landscape Management /
Mist'er Rain*

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Washington Association of Landscape Professionals

The Washington Association of Landscape Professionals (WALP) offers your company first-tier access to decision-makers in the Landscaping Industry. WALP reaches more than 3,000 landscape professionals and supporters with our print magazine, the Northwest Landscape Professional (NWLP) and online newsletter, WALP Wednesday. WALP also reaches out to Industry professionals and the general public with our innovative website. Gain access to this customer base for your business to business marketing needs and start promoting your company's products and services with WALP today.

Cover image: GRAND AWARD and JUDGE'S AWARD for Design-Build, New Leaf Creations, Gao Residence.

A mix of textures were a particular delight on this well thought out design. Some terrific attention to detail.



Spring is nearly upon us!

Tim Buiten
Tim's Complete Landscape Management & Mist'er Rain
2024 WALP State President

The cold, rainy, cloudy, and short days of winter will soon be a memory, leaving us longing for the ample time we once had to accomplish everything. With the season change, we'll find our plates too full, struggling to manage the overwhelming demands. An influx of customers will seek our services, expecting immediate results, often for tasks we're unprepared for, yesterday. This scenario is all too familiar for those who have been in business for a few years. Despite mental preparations, the reality is always more challenging than anticipated, a sentiment I share as my business continues to grow.

During these busy times, it's crucial to remember the resources at our disposal. WALP has been invaluable to me in numerous ways, especially during spring. It's the perfect time to lean on various supports, such as vendors, employees, other business owners, and industry leaders.

Remember, you're not alone in facing these challenges, and they will pass. Typically, the spring rush lasts for 100 days, after which the spring rush calms to a summer simmer. Personally, WALP has been a tremendous resource in navigating this difficult period. The opportunity to connect with those who have previously navigated these challenges has been well worth the membership dues. Utilize your resources to help you through any tough times!

Furthermore, WALP events offer additional support and the ability to build relationships for the future. Stay informed about upcoming events and reach out to Peter, myself, or any board member with questions. The best sources for event information are WALP Wednesdays and our website, specifically the WALP Events Calendar at walp.org/walp-events-calendar/#!calendar. We've moved all communications to our website and WALP Wednesday emails, stepping away from the Evite system. To receive our weekly updates, sign up at the bottom of the WALP.org page. 🌱

The Washington Association of Landscape Professionals was founded in 1984 by a group of landscape professionals who wanted to define professionalism, develop educational programs, and evoke legislative representation on the issues pertinent to the Landscape Industry.

The Washington Association of Landscape Professionals (WALP) is a non-profit organization of landscape professionals dedicated to providing opportunities that promote professionalism, integrity, and education within the Landscape Industry through the members it serves.

Mission Statement For The Washington Association Of Landscape Professionals

To promote professionalism, integrity, and education to a thriving membership within the Green Industry and the communities served.

Vision Statement For The Washington Association Of Landscape Professionals

- The Washington Association of Landscape Professionals is a publicly recognized and unified industry of landscape professionals who embody business and technical excellence.
- The Washington Association of Landscape Professionals provides and promotes the opportunity to mentor and support its members.
- The Washington Association of Landscape Professionals' members receive value and benefit by sharing knowledge, resources, and experience.
- The Washington Association of Landscape Professionals is the networking place and referral resource for "Green Industry" professionals.

"Defining Professionalism In The Green Industry"

WALP Office

P.O. Box 3535
 Seattle, WA 98124
 800-833-2186
 email: info@walp.org
 website: www.walp.org

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AWARDS PROGRAM



Northwest Premier Landscape Awards Program

By Lloyd Glasscock
Awards Committee Chair
Northwest Flower & Garden Festival

In January of this year WALP members met at the Conference and Awards dinner in Everett to celebrate the year and accomplishments. Nine firms entered projects in a wide range of categories. As has become typical our members reserved some of their best projects for entry in the Program. This was reflected in the Awards given; 1 earned an Award of Merit, 9 an Award of Distinction and 12 earned Grand Awards for a total of 22 entries. All entries received an Award for the 2023 year. This year's recipients were:

AWARD of MERIT

- Seattle Sustainable Landscapes

AWARD of DISTINCTION

- Pacific Earth Works WBE
- Devonshire Landscapes (2 Entries)
- Plantscapes
- Seattle Sustainable Landscapes (3 Entries)
- New Leaf Creations
- Malone's Landscape Management

GRAND AWARD

- Pacific Earth Works WBE (2 Entries)
- Northwest Outdoor Lighting
- New Leaf Creations (2 Entries)
- Seattle Sustainable Landscapes

- Place Landscape Architecture LLC (2 Entries)
- Malone's Landscape
- Malone's Landscape Management
- Devonshire Landscapes
- Kirkland Land Care

Throughout the year we will be

highlighting many of these Projects in the NW Landscape Professional Magazine. We will also be giving the Entry form an overhaul which one hopes will make entering the Program easier. Stay tuned for more going forward. 🌿

continued on page 4

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GRAND AWARD in Multi Family Maintenance for ‘Waterfront Livin’ entered by **Malone’s Landscape Management**. Residents demand clean and high-quality surroundings in this high-end apartment site. The complex boasts an amazing Zen garden with views of Lake Washington. Property upgrades included the renovation of the Zen garden and much more. Varied plantings and water features add to some of the maintenance challenges.



GRAND AWARD in Commercial Landscape Construction for 555 Tower Interior Tenant Improvements entered by **Pacific Earth Works, WBE**. This installation featured interior landscaping within 12 unique areas on 6 different levels of a downtown Bellevue office tower. Scope included numerous different types of rock products including large cut and uncut feature boulders, vertically and horizontally placed. Handling of heavy materials through finished building conditions to temporary staging areas then re-handling materials through narrow doorways to installation areas added to the challenge on this site.



An **AWARD of DISTINCTION** in Interiorscapes ‘KPMG Stairwell’ entered by **Plantscapes**. The smallest project entered this year, constant traffic by office workers during the day made for constant interruptions during implementation. Installed on the 28th floor, multiple trips in the freight elevator were required. The staging had to be custom done to support all the plant material and stone



GRAND AWARD in Design-Build for ‘Gao Residence’, entered by **New Leaf Creations**. A mix of textures were a particular delight on this well thought out design. Excellent attention to detail and the thoughtful placement of the water feature and garden art created a terrific environment. The judges were charmed by the diversity of textures and plantings in this residential project enough so that it earned the **JUDGES AWARD** for best overall Project for the 2023 year

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2024 WALP Annual Conference

By Will Anstey
 Devonshire Landscapes
 WALP Conference Chair

Dear WALP Member (or future Member),

I want to thank everyone who attended the 2024 WALP Annual Conference. We had a great turn-out, and met our goals for participation and budget. I especially thank all of our sponsors and vendors for their continued support of our events and our organization. I also want to give a special shout out to Peter Dervin, our Executive Director, who does the majority of the work to make this happen, as he mentors me in this role.

The potential “Snowpocalypse” forecast by the media dusted us with a whimper. We had a good showing and a spirited social gathering on Thursday evening at the Scuttlebutt Brewery next door to the hotel. It was a great opportunity to catch up with peers and see how their 2023 was, and what they were planning for 2024.

Our guest speaker, Tony Bass, was a hit! The co-author of The

E-Myth Landscape Contractor did not disappoint. His presentation was both informative and engaging. His handouts included all the topics covered with space for attendees to take notes, and everyone left with some great “to-do’s” and guidance to prepare their 2024 budget and pricing. Are YOU reviewing YOUR numbers, budget, and pricing for this year?

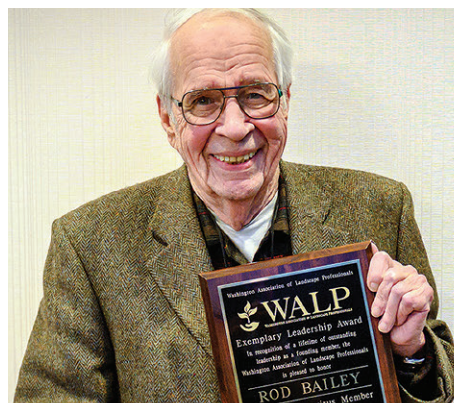
Please help me help you! I need your feedback on our Conference to see if there is anything that we could have done better to help you or improve the experience overall. I am specifically interested in creating value for our Contractor Member business owners, management, and employees by providing relevant speakers and training. What do YOU need help with in YOUR business? Bookkeeping? Safety/ First Aid certification / compliance? Company Culture / Team Building? Sales / Management training? New Products / Services?

We will be sending out a Survey Monkey in an upcoming WALP Wednesday. You may also email me or call me to discuss the following:

1 - How would you rate the speakers and topics? (please also ask your managers and employees for feedback on the sessions they attended)

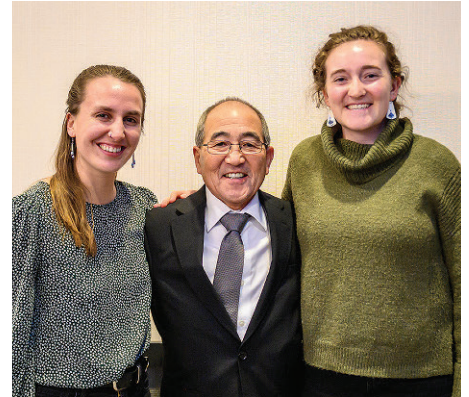
2 - What topics would you like to see in the future?

We are already planning next year’s WALP Conference, and have secured the Hotel Indigo in Everett again as our venue, and want it to be even bigger and better. **Please mark the dates in your calendar for February 6th-8th, 2025!** Our plan is to have more selection of speakers and topics, similar to the 2023 Conference. We need to know what you want to learn more about. 🌱



Left to right: 2024-2025 WALP State President Tim Buiten speaking at the WALP General Meeting to members. Featured Speaker Tony Bass engaging with attendees at the 2024 Northwest Landscape Industry Conference. Founding WALP Member Rod Bailey was recognized for his commitment to the industry and given the first Honorary Emeritus Membership in WALP 40th Anniversary

2024 Northwest Landscape Industry Conference & Trade Show



Left to right, Top to Bottom: James Kalteich from Ewing Outdoor Supply present irrigation troubleshooting to the Spanish Language session. Ken Yorozu, WALP Education Foundation with our two scholarship recipients. Alison Herrell from Rainbow EcoScience talking with an attendee. Tim Buiten, 2024-2025 WALP State President handing outgoing 2022-2023 WALP State President Will Bailey his official "Gavel" plaque for his leadership the past two years. Adam Bishop from Northwest Geotextiles and Linings talking with an attendee. Alan Long from Hydro Rain presenting his products at the 2024 WALP Northwest Landscape Industry Conference & Trade Show. Marcus Tejada from Greenworks showcasing his products at the Trade Show. Rick Longnecker from Buds & Blades Landscape Company with his employees at the 2024 Northwest Landscape Industry Conference & Trade Show.

continued on page 11



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40 **WALP**
YEAR ANNIVERSARY
WASHINGTON ASSOCIATION OF LANDSCAPE PROFESSIONALS

WALP.ORG

Annual Conference *continued from page 8*



Left to right, Top to Bottom: Gonzalo Yepes from Columbia Gardens LLC talking with representatives from NC Machinery. Rob Bailey, 2024 Honorary Emeritus Member sharing the values and benefits of being involved in your state trade association. David and Nicolette McNary from Seattle Sustainable Landscapes with their winning Northwest Premiere Landscape Award plaques. Jeff Michelson from TORO talking with attendees at the Trade Show. Brian Janner from Siskun Power Equipment talking with attendees at the Trade Show. Charles Grimmer from Professional Stone Products talking with attendees at the Trade Show. 2023 Northwest Premiere Landscape Award winners with their plaques. Rod Bailey, 2024 Honorary Emeritus Member with Will Anstey, 2023 Contractor Member of the Year showcasing their recognition plaques.



Northwest Flower & Garden Festival

WALP Garden Display at the 2024 NW Flower and Garden Festival

WALP designed and built a garden display for the Northwest Flower and Garden Festival, again this year. Susan Browne (Susan Browne Landscape Design) and Dave Haizlip (New Leaf Creations) led the charge, bringing the volunteers together to create a beautiful garden that earned a silver medal. The garden's theme was Game Night, which created two entertaining spaces for families and friends to unwind, enjoy meals, relax by the fire, and enjoy time together. Show attendees loved the whole garden but were especially captivated by the three corten curls creating the water feature and the cedar patio pergola with inset LED lighting.

The creation of the garden would not have been possible without the many volunteers. We appreciate everyone's efforts and extend a huge

THANK YOU to all who volunteered and provided materials.

Thank you to all our Volunteers!

- Susan Browne Landscape Design – Susan, Meghan
- New Leaf Creations, inc. – Dave, Taurino, Juan
- Avid Landscape Management – Will, Rob
- OPM Landscaping – Jesus, Josephine, Alex
- HD Fowler – Brent
- Jefferson Sustainable Landscapes – Jeff
- The Peoples Gardening Collective – Marco
- Benefit Solutions Northwest – Yuhan
- Fancy Plants Gardens – James, Bryan
- Bartlett Tree Experts – Robert
- Britescape – Robert, Ellie
- Apol's Landscape Maintenance – Dan
- Seattle Sustainable Landscapes – David, Nicolette
- Western Nursery Sales – Michael
- Plan-It Vision Landscaping – Trevor
- MJW Services – Mike, Fidel, Mario, James
- Lake Washington Technical College Horticulture Students – Jonathan, Emily, Ethan, Char, Alexander, Aidan, Sam, Stephen
- Sue

I apologize if I missed anyone. Your help did not go unnoticed.

continued on page 15

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THANK YOU WALP members for all your hard work and dedication in building the our display garden at the 2024 Northwest Flower & Garden Festival.

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Spring Lawn Equipment: Keep Crews Safe with These 9 Tips



Powering good.

Spring is coming and commercial landscape contractors are gearing up for their busy season. The Outdoor Power Equipment Institute (OPEI), an international trade association representing outdoor power equipment, small engine, utility vehicle, golf car and personal transport vehicle manufacturers and suppliers, reminds landscapers to keep safety in mind as they head outside.

“Before you send your crews out to use a mower, trimmer, blower, power washer, chainsaw, pruner, portable generator or other piece of outdoor power equipment this season, it’s important they think safety first,” said Kris Kiser, President of OPEI. “Landscape companies have a busy season ahead, but they also need to take the time to do maintenance to ensure their equipment operates safely and is ready to get the job done all season long.”

Here are tips to help ensure landscape crews are safe:

Read the owner’s manual. Each crew member should be reminded to follow all guidelines for the outdoor power equipment and familiarize themselves with the controls. Review how to shut on, shut off, and use the equipment safely – especially with new team members. Manuals are available online and in many languages to ensure everyone is working from the same set of instructions.

Inspect equipment. Check the air

filter, oil level and the gasoline tank. Also check for loose belts and missing or damaged parts. Ensure all safety guards are in place. Replace any parts needed or take the equipment to a qualified service representative for servicing. If using electric equipment, make sure batteries are in good working order, and not cracked or damaged.

Make sure all safety features are operable. Do not disable or modify manufacturer-installed safety equipment. Be sure that you review this with your work crews and check equipment when it returns from a work site.

Review equipment with your work crews before the season gets rolling. Make sure all your workers understand the safety features of the equipment they are using, and that they are following manufacturer guidelines and on-product messages for safe operation. Do spot safety checks on job sites, and incorporate safety checks into your morning roll-out.

Protect your power by only using E10 or less fuel in gasoline-powered outdoor power equipment. With today’s higher ethanol content fuels, most manufacturers are recommending a fuel stabilizer be used, especially if you don’t use up all the gas purchased right away. Some gas stations may offer 15 percent ethanol (E15) gas or higher ethanol fuel blends, but any fuel that has more than 10 percent ethanol can damage, and is illegal to use, in small engine equipment not designed for it.

Store fuel safely. Label your fuel can with the date of purchase and ethanol content of the fuel. Never put “old” gas in the outdoor power equipment.

continued on page 18



If you don't know the date of purchase, dispose safely of the fuel in the can and buy fresh fuel. Always store fuel out of the reach of children or pets and in approved containers. Fuel should never sit in the gas tank for more than 30 days as it may starting or running problems or damage the equipment.

For battery-powered equipment, recharge your equipment only with the charger specified by the manufacturer. A charger that is suitable for one type of battery pack may create a risk of fire when used with another battery pack. Follow all charging instructions and do not charge the battery pack or tool outside the temperature range specified in the instructions.

Store batteries safely. When the battery pack is not in use, keep it

away from other metal objects, like paper clips, coins, keys, nails, screws or other small metal items that can make a connection from one terminal to another. Storing the battery terminals together may cause burns or a fire.

Clean your equipment and store it in a dry place. Remove any dirt, oil or grass. Clean equipment will run more efficiently and last longer. Never store your equipment in a place that is damp or wet.

To learn more, go to www.opei.org. For further information on safe fueling, go to www.LookBeforeYouPump.com.

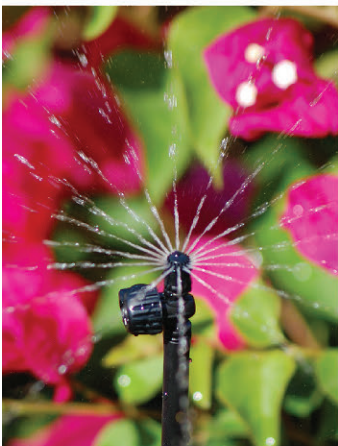
About OPEI

OPEI is an international trade association representing manufacturers and suppliers of power equipment, small engines, battery power systems,

portable generators, utility and personal transport vehicles, and golf cars. OPEI is the advocacy voice of the industry, and a recognized Standards Development Organization for the American National Standards Institute (ANSI) and active internationally through the International Organization for Standardization (ISO), and the International Electrotechnical Commission (IEC) in the development of safety and performance standards. OPEI owns Equip Exposition, the international landscape, outdoor living and equipment exposition, and administers the TurfMutt Foundation, which directs the environmental education program, TurfMutt. OPEI-Canada represents members on a host of issues, including recycling, emissions and other regulatory developments across the Canadian provinces. 🌿



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Powering good.

Se acerca la primavera y los contratistas de paisajismo comerciales se están preparando para su temporada alta. El Outdoor Power Equipment Institute (OPEI), una asociación comercial internacional que representa a los fabricantes y proveedores de equipos eléctricos para exteriores, motores pequeños, vehículos utilitarios, carros de golf y vehículos de transporte personal, recuerda a los paisajistas que tengan en cuenta la seguridad cuando salen al aire libre.

“Antes de enviar a sus equipos a usar una cortadora de césped, una recortadora, un soplador, una hidrolavadora, una motosierra, una podadora, un generador portátil u otro equipo eléctrico para exteriores esta temporada, es importante que piensen primero en la seguridad”, dijo Kris Kiser, presidente de OPEI. “Las empresas de paisajismo tienen una temporada ocupada por delante, pero también deben tomarse el tiempo para realizar el mantenimiento para garantizar que sus equipos funcionen de manera segura y estén listos para realizar el trabajo durante toda la temporada”.

A continuación se ofrecen consejos para ayudar a garantizar que los equipos de jardinería estén seguros:

Lea el manual del propietario.

Se debe recordar a cada miembro del equipo que siga todas las pautas para el equipo eléctrico exterior y se familiarice con los controles. Revise cómo encender, apagar y usar el equipo de manera segura, especialmente con los nuevos miembros del equipo. Los manuales

están disponibles en línea y en muchos idiomas para garantizar que todos trabajen con el mismo conjunto de instrucciones.

Inspeccione el equipo. Revise el filtro de aire, el nivel de aceite y el tanque de gasolina. También verifique si hay correas sueltas y piezas faltantes o dañadas. Asegúrese de que todos los protectores de seguridad estén en su lugar. Reemplace las piezas necesarias o lleve el equipo a un representante de servicio calificado para que lo repare. Si usa equipo eléctrico, asegúrese de que las baterías estén en buen estado de funcionamiento y que no estén agrietadas ni dañadas.

Asegúrese de que todas las funciones de seguridad estén operativas. No desactive ni modifique el equipo de seguridad instalado por el fabricante. Asegúrese de revisar esto con sus equipos de trabajo y revisar el equipo cuando regrese de un lugar de trabajo.

Revise el equipo con sus equipos de trabajo antes de que comience la temporada. Asegúrese de que todos sus trabajadores entiendan las características de seguridad del equipo que están utilizando y que sigan las pautas del fabricante y los mensajes en el producto para una operación segura. Realice comprobaciones de seguridad puntuales en los lugares de trabajo e incorpore comprobaciones de seguridad en su despliegue matutino.

Proteja su energía usando solo E10 o menos combustible en equipos para exteriores que funcionan con gasolina. Con los combustibles actuales con mayor contenido de etanol, la mayoría de los fabricantes recomiendan el uso de un estabilizador de combustible, especialmente si no se agota toda la gasolina comprada de inmediato. Algunas estaciones de servicio pueden ofrecer gasolina con un 15 por ciento de



continúa en la página 20

etanol (E15) o mezclas de combustible de etanol superior, pero cualquier combustible que tenga más del 10 por ciento de etanol puede dañar, y es ilegal usarlo, en equipos de motores pequeños que no están diseñados para ello.

Almacene el combustible de forma segura. Etiquete su lata de combustible con la fecha de compra y el contenido de etanol del combustible. Nunca coloque gasolina “vieja” en el equipo. Si no sabe la fecha de compra, deseche de manera segura el combustible en la lata y compre combustible nuevo. Guarde siempre el combustible fuera del alcance de los niños o las mascotas y en recipientes aprobados. El combustible nunca debe permanecer en el tanque de gasolina durante más de 30 días, ya que puede tener problemas de arranque o funcionamiento o dañar el equipo.

En el caso de los equipos que funcionan con baterías, recargue su equipo solo con el cargador especificado por el fabricante. Un cargador que es adecuado para un tipo de paquete de baterías puede crear un

riesgo de incendio cuando se usa con otro paquete de baterías. Siga todas las instrucciones de carga y no cargue la batería o la herramienta fuera del rango de temperatura especificado en las instrucciones.

Guarde las baterías de forma segura. Cuando la batería no esté en uso, manténgala alejada de otros objetos metálicos, como clips, monedas, llaves, clavos, tornillos u otros artículos metálicos pequeños que puedan hacer una conexión de un terminal a otro. Almacenar los terminales de la batería juntos puede causar quemaduras o un incendio.

Limpie su equipo y guárdelo en un lugar seco. Retire la suciedad, el aceite o la hierba. Los equipos limpios funcionarán de manera más eficiente y durarán más. Nunca guarde su equipo en un lugar húmedo o mojado.

Para obtener más información, visite www.opei.org. Para obtener más información sobre el abastecimiento seguro de combustible, visite www.LookBeforeYouPump.com.

Acerca de OPEI

OPEI es una asociación comercial internacional que representa a fabricantes y proveedores de equipos de energía, motores pequeños, sistemas de energía de baterías, generadores portátiles, vehículos utilitarios y de transporte personal, y carros de golf. OPEI es la voz de defensa de la industria, y una Organización de Desarrollo de Estándares reconocida por el Instituto Nacional Estadounidense de Estándares (ANSI) y activa internacionalmente a través de la Organización Internacional de Normalización (ISO) y la Comisión Electrotécnica Internacional (IEC) en el desarrollo de estándares de seguridad y rendimiento. OPEI es propietaria de Equip Exposition, la exposición internacional de paisajes, vida al aire libre y equipos, y administra la Fundación TurfMutt, que dirige el programa de educación ambiental, TurfMutt. OPEI-Canadá representa a los miembros en una serie de temas, incluido el reciclaje, las emisiones y otros desarrollos regulatorios en las provincias canadienses.



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WALP EDUCATIONAL & NETWORKING MEETING

Hosted by *Horizon*, Woodinville

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APRIL 16

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Seattle Mariners vs Cincinnati Reds at T-Mobile Park

MAY 14

WALP EDUCATIONAL & NETWORKING MEETING

Hosted by *Mutual Materials*, Marysville

JUNE 11

WALP EDUCATIONAL & NETWORKING MEETING

Hosted by *Pacific Stone Company*, Everett

JUNE 18

WALP EDUCATIONAL & NETWORKING MEETING

Hosted by *Siskun Power Equipment*, Everett

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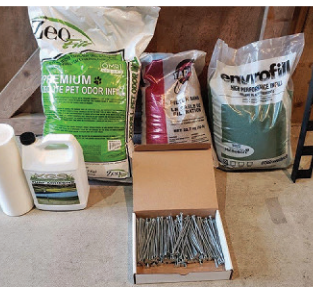


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